

The State contract team has negotiated additional discounts for toner cartridges with HP. This has allowed for a significant reduction to the State’s toner costs. Effective October 1st, Innovative will be shipping a plain white box “YC or AC” cartridge or an “AC” cartridge in place of your normal purchase. (Pictured below.)

If you typically ordered an HEWXXXXXA cartridge, you will now receive and HEWXXXXXYC where applicable. In some cases, where you typically ordered an HEWXXXXXA, you will receive and HEWXXXXXAC cartridge. (This is dependent on the printer being able to support a larger toner cartridge and it is automatically subbed based on the toner match to the printer.)

Key benefits include a lower Cost Per Page due to higher toner volume in the “YC” cartridge.

The yields of the new larger cartridges will save significant money versus the smaller A cartridges. Another benefit is reduced purchasing cycles as the cartridges last up to 2.5 times longer. In addition, the users will be saving time intervening with the printer with fewer cartridge changes. In some instances, there isn’t capability of the printer to accept a larger cartridge. In that case, a white box of an “AC” version will be shipped.

Another key set of benefits centers around the environmental impact of the new white boxes.

The printing costs are reduced and the white box is friendlier to dispose of with less ink and gloss coating. Also, the cost of manufacturing is reduced due to the ratio of cartridges produced for larger versus smaller cartridges. (1:2).

Typical HP shipping box



New HP shipping box below

